DD/S 64-4391

Approved For Release 2006/12/27 CAA RDP84-00780R000400330004-0

DD/SREGISTRY

MORI/CDF Pages 4-7

FILE Equip & Supplied 1 4 AUG 1964

	MEMORANDUM FOR: Deputy Director of Central Intelligence	
	SUBJECT : Agency Procurement Activities in Fiscal Year 1964	
25X1	1. This memorandum is for information only. It contains high- lights of procurement activities for the past year which I thought might be of interest to you.	
	2. Although the number of Agency procurement actions during Fiscal Year 1964 increased by 3.5 per cent, dollar expenditures decreased by 1 per cent Despite our efforts to improve procurement planning we found only about a 3 per cent reduction in fourth quarter procurement actions with the dollars obligated during the fourth quarter increasing from 46 per cent of the total in Fiscal Year 1963 to 53 per cent in Fiscal Year 1964. The concentration of activity in the fourth quarter was at least in part due to the delay in congressional action on the Agency's appropriation, but we still can improve our planning to reduce the last minute crush.	
	3. In compliance with the Administration emphasis on incentive contracting, the Agency adopted the Armed Services practice of giving consideration to the inclusion of incentives in any contract for more than \$100 thousand.	
	Of these contracts, 61 per cent included incentive clauses.	
	4. We were able to achieve cost reduction through contract negotiation, representing 6.2 per cent of the total procurement dollars. Cost reductions on individual contracts total as high as 23.4 per cent. We were able to procure property declared excess by CSA for	
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Year 1964 was in research and development actions increased by 19.4 per cent, a	ease in contract activity during Fiscal opment activities where the number of and the dollars obligated increased by decline in procurement activity was caused resulting in a 55 per cent reduction
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Department of Defense in many response	
procurement activities. We consider well or better than the Density of	r that, on balance, we have done as

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As/ L. K. Willed

: br (5 aug 4)

L. K. White

Deputy Director

for Support

Rewritten & SA-DD/S:RHW: yh (12 Aug 64)

Distribution:

standards.

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